February 27, 2023

CMP: ₹ 143

Target: ₹ 174



Result Update – Q3FY23

| Revenues increased by 8.83% in Q3FY23 to Rs.2,511 million. NRB reported strong performance due to a sharp focus on fundamental business operations |
|--|
| and an upsurge in demand across all vehicle segments within the automobile industry. The e-vehicle segment witnessed a boost in business, particularly |
| from exports. |

- EBITDA jumped by 17.45% and margins improved by 100bps in Q3FY23, mainly because of improved margins by a combination of price increase and operational efficiency. Logistics cost improved in the last quarter resulting in saving in the costs. Cost reduction measures have shown results and led to improved Cost of Goods Sold.
- PAT increased by 38.19% in Q3FY23 to Rs.234 million led by enhanced product mix and high margins for export sales to Europe and North America for high end new platforms including hybrid and E-mobility.
- For the nine month Revenues up by 8.2% to Rs.7,447 million. EBITDA increased by 4.3% on YoY to Rs.1,078 million with margins clock at 14.5%. PAT up by 16.8% to Rs.612 million as compared to last year same period was Rs.524 million.
- The bearing market in India is gaining significant importance due to the upscaling use of bearing in motors. Additionally, growing automotive electrification, accompanied by the rising initiatives by the Indian government, including 'Make in India' and 'Aatmanirbhar Bharat', will escalate the growth of the India bearing market. NRB is well positioned to capture market share with our expanded product portfolio in the E-Mobility/EV segment.
- NRB's focus and embracing of future technologies along with re-inventing and altering its capabilities has led the Company to supplying the world's foremost E-Vehicles. We valued NRB at Rs 174 i.e. 17x P/E on FY24E EPS. We maintain a BUY on NRB Bearings Limited.

ANANDRATHI

Quarterly Results

| Financial | Results |
|------------------|---------|
|------------------|---------|

| | | · illalici | ui itesu | 100 | | |
|--------------------|---------|------------|----------|---------|---------|--------|
| | | Consolidat | ed | | | |
| (In ₹ mn) | Q3-FY23 | Q3-FY22 | Chg | 9M-FY23 | 9M-FY22 | Chg |
| Net Sales | 2,511 | 2,307 | 8.8% | 7,447 | 6,886 | 8.2% |
| Operating Expense | 2,166 | 2,014 | 7.6% | 6,369 | 5,852 | 8.8% |
| EBITDA | 345 | 293 | 17.5% | 1,078 | 1,034 | 4.3% |
| Other Income | 142 | 9 | 1529.9% | 211 | 76 | 176.3% |
| Depreciation | 106 | 95 | 10.9% | 303 | 278 | 9.3% |
| EBIT | 381 | 207 | 84.1% | 986 | 833 | 18.4% |
| Interest | 52 | 50 | 4.0% | 123 | 124 | -0.6% |
| PBT | 329 | 157 | 109.4% | 863 | 709 | 21.7% |
| Tax | 95 | 45 | 108.8% | 251 | 185 | 35.4% |
| Consolidated PAT | 235 | 112 | 109.6% | 612 | 524 | 16.8% |
| | | Consolidat | ed | | | |
| Margins | Q3-FY23 | Q3-FY22 | Chg | 9M-FY23 | 9M-FY22 | Chg |
| Operating Margin % | 13.7% | 12.7% | 101 | 14.5% | 15.0% | -54 |
| PBT Margin % | 13.1% | 6.8% | 629 | 11.6% | 10.3% | 129 |
| Net Margin % | 9.3% | 4.9% | 449 | 8.2% | 7.6% | 61 |
| | | | | | | |

Source: Company, Anand Rathi Research

ANANDRATHI

Consolidated Financials:

| (In ₹ mn) | FY-21 | FY-22 | FY-23E | FY-24E |
|--------------------|-------|-------|--------|--------|
| Net Sales | 7,624 | 9,442 | 10,670 | 11,840 |
| Operating Expense | 6,578 | 7,961 | 9,295 | 10,070 |
| EBITDA | 1,046 | 1,482 | 1,374 | 1,769 |
| Other Income | 151 | 128 | 131 | 135 |
| Depreciation | 307 | 372 | 385 | 402 |
| EBIT | 890 | 1,237 | 1,121 | 1,503 |
| Interest | 226 | 183 | 198 | 224 |
| PBT | 664 | 1,055 | 923 | 1,279 |
| Tax | 107 | 259 | 227 | 314 |
| Minority Interest | (16) | (23) | - | - |
| PAT | 541 | 772 | 696 | 964 |
| | | | | |
| Margins | FY-21 | FY-22 | FY-23E | FY-24E |
| Sales Growth % | -1.7% | 23.8% | 13.0% | 11.0% |
| PAT Growth % | 68.5% | 42.8% | -9.8% | 38.5% |
| Operating Margin % | 13.7% | 15.7% | 12.9% | 14.9% |
| Net Margin % | 7.1% | 8.2% | 6.5% | 8.1% |

| (In ₹ mn) | FY-21 | FY-22 | FY-23E | FY-24E |
|-----------------------------|--------|--------|--------|--------|
| <u>Liabilities</u> | | | | |
| Equity Share Capital | 194 | 194 | 194 | 194 |
| Reserves & Surplus | 4,983 | 5,692 | 6,071 | 6,540 |
| Totat Shareholder's Funds | 5,177 | 5,886 | 6,264 | 6,734 |
| Minority Interest | 112 | 131 | 77 | 77 |
| Long-Term Liabilities | 2,544 | 3,020 | 3,414 | 3,443 |
| Other Long-term Liabilities | 2,931 | 3,093 | 3,186 | 3,281 |
| Deferred Tax Liability | 163 | 178 | - | - |
| Short-term Liabilities | 1,440 | 1,382 | 1,500 | 1,605 |
| Total | 12,367 | 13,689 | 14,440 | 15,139 |
| <u>Assets</u> | | | | |
| Net Fixed Assets | 3,667 | 3,651 | 3,627 | 3,597 |
| Long-Term L&A | 3,592 | 3,807 | 3,998 | 4,197 |
| Non Current Investments | 125 | 338 | 348 | 359 |
| Other Non-Current Assets | - | - | - | - |
| Current Asset | 4,983 | 5,893 | 6,467 | 6,986 |
| Total | 12,367 | 13,689 | 14,440 | 15,139 |
| | | | | |
| (In ₹ mn) | FY-21 | FY-22 | FY-23E | FY-24E |
| EPS (₹) | 5.6 | 7.6 | 7.2 | 10.0 |
| P/E (x) | 25.5 | 18.8 | 19.8 | 14.3 |
| P/B (x) | 2.7 | 2.3 | 2.2 | 2.0 |
| ROE | 10.2% | 12.2% | 11.0% | 14.2% |

Source: Company, Anand Rathi Research

ANANDRATHI

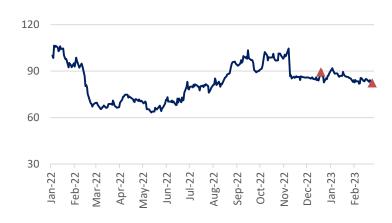
Key Risks:

- ☐ Technological improvement and discontinuities
- Changing OEM needs
- Constantly shifting market dynamics
- Evolving regulatory and trade environment

ANANDRATHI

Rating and Target Price history:

NRBBEARING rating history & price chart



Source: Bloomberg, Anand Rathi Research

NOTE: Prices are as on 27 February 2023 close.

NRBBEARING

| Date | Rating | Target Price (₹) | Share Price (₹) |
|-------------|--------|------------------|-----------------|
| 19-Dec-2022 | BUY | 190 | 154 |
| 27-Feb-2023 | BUY | 174 | 143 |
| | | | |
| | | | |

Source: Bloomberg, Anand Rathi Research

ANANDRATHI

Disclaimer:

Analyst Certification

The views expressed in this Research Report accurately reflect the personal views of the analyst(s) about the subject securities or issuers and no part of the compensation of the research analyst(s) was, is, or will be directly or indirectly related to the specific recommendations or views expressed by the research analyst(s) in this report. The research analysts are bound by stringent internal regulations and also legal and statutory requirements of the Securities and Exchange Board of India (hereinafter "SEBI") and the analysts' compensation are completely delinked from all the other companies and/or entities of Anand Rathi, and have no bearing whatsoever on any recommendation that they have given in the Research Report.

Ratings Methodology

☐ Analysts' ratings and the corresponding expected returns take into account our definitions of Large Caps (>₹300 Billion) and Mid/Small Caps (<₹300 Billion) or SEBI definition vide its circular SEBI/HO/IMD/DF3/CIR/P/2017/114 dated 6th October 2017, whichever is higher and as described in the Ratings Table below:

| Ratings Guide (12 months) | Buy | Hold | Sell |
|----------------------------|-----|---------|-----------|
| Large Caps (>₹300Bn.) | 15% | 5%-10% | Below 5% |
| Mid/Small Caps (<₹300 Bn.) | 20% | 10%-15% | Below 10% |

ANANDRATHI

Disclaimer:

Research Disclaimer and Disclosure inter-alia as required under Securities and Exchange Board of India (Research Analysts) Regulations, 2014

Anand Rathi Share and Stock Brokers Ltd. (hereinafter refer as ARSSBL) (Research Entity, SEBI Regn No. INH000000834, Date of Regn. 29/06/2015) is a subsidiary of the Anand Rathi Financial Services Ltd. ARSSBL is a corporate trading and clearing member of Bombay Stock Exchange Ltd, National Stock Exchange of India Ltd. (NSEIL), Multi Stock Exchange of India Ltd (MCX-SX) and also depository participant with National Securities Depository Ltd (NSDL) and Central Depository Services Ltd. ARSSBL is engaged into the business of Stock Broking, Depository Participant, Mutual Fund distributor.

The research analysts, strategists, or research associates principally responsible for the preparation of Anand Rathi Research have received compensation based upon various factors, including quality of research, investor client feedback, stock picking, competitive factors, firm revenues.

General Disclaimer: - This Research Report (hereinafter called "Report") is meant solely for use by the recipient and is not for circulation. This Report does not constitute a personal recommendation or take into account the particular investment objectives, financial situations, or needs of individual clients. The recommendations, if any, made herein are expression of views and/or opinions and should not be deemed or construed to be neither advice for the purpose of purchase or sale of any security, derivatives or any other security through ARSSBL nor any solicitation or offering of any investment /trading opportunity on behalf of the issuer(s) of the respective security (ies) referred to herein. These information / opinions / views are not meant to serve as a professional investment guide for the readers. No action is solicited based upon the information provided herein. Recipients of this Report should rely on information/data arising out of their own investigations. Readers are advised to seek independent professional advice and arrive at an informed trading/investment decision before executing any trades or making any investments. This Report has been prepared on the basis of publicly available information, internally developed data and other sources believed by ARSSBL to be reliable. ARSSBL or its directors, employees, affiliates or representatives do not assume any responsibility for, or warrant the accuracy, completeness, adequacy and reliability of such information / opinions / views. While due care has been taken to ensure that the disclosures and opinions given are fair and reasonable, none of the directors, employees, affiliates or representatives of ARSSBL shall be liable for any direct, indirect, special, incidental, consequential, punitive or exemplary damages, including lost profits arising in any way whatsoever from the information / opinions / views contained in this Report. The price and value of the investments referred to in this Report and the income from them may go down as well as up, an

Continued...

ANANDRATHI

Disclaimer:

Contd...

Opinions expressed are our current opinions as of the date appearing on this Research only. We do not undertake to advise you as to any change of our views expressed in this Report. Research Report may differ between ARSSBL's RAs and/ or ARSSBL's associate companies on account of differences in research methodology, personal judgment and difference in time horizons for which recommendations are made. User should keep this risk in mind and not hold ARSSBL, its employees and associates responsible for any losses, damages of any type whatsoever.

ARSSBL and its associates or employees may; (a) from time to time, have long or short positions in, and buy or sell the investments in/ security of company (ies) mentioned herein or (b) be engaged in any other transaction involving such investments/ securities of company (ies) discussed herein or act as advisor or lender / borrower to such company (ies) these and other activities of ARSSBL and its associates or employees may not be construed as potential conflict of interest with respect to any recommendation and related information and opinions. Without limiting any of the foregoing, in no event shall ARSSBL and its associates or employees or any third party involved in, or related to computing or compiling the information have any liability for any damages of any kind.

Details of Associates of ARSSBL and Brief History of Disciplinary action by regulatory authorities & its associates are available on our website i. e. www.rathi.com

Disclaimers in respect of jurisdiction: This report is not directed to, or intended for distribution to or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation or which would subject ARSSBL to any registration or licensing requirement within such jurisdiction(s). No action has been or will be taken by ARSSBL in any jurisdiction (other than India), where any action for such purpose(s) is required. Accordingly, this Report shall not be possessed, circulated and/or distributed in any such country or jurisdiction unless such action is in compliance with all applicable laws and regulations of such country or jurisdiction. ARSSBL requires such recipient to inform himself about and to observe any restrictions at his own expense, without any liability to ARSSBL. Any dispute arising out of this Report shall be subject to the exclusive jurisdiction of the Courts in India.

Copyright: - This report is strictly confidential and is being furnished to you solely for your information. All material presented in this report, unless specifically indicated otherwise, is under copyright to ARSSBL. None of the material, its content, or any copy of such material or content, may be altered in any way, transmitted, copied or reproduced (in whole or in part) or redistributed in any form to any other party, without the prior express written permission of ARSSBL. All trademarks, service marks and logos used in this report are trademarks or service marks or registered trademarks or service marks of ARSSBL or its affiliates, unless specifically mentioned otherwise.

Contd...

ANANDRATHI

Disclaimer:

Contd.

Statements on ownership and material conflicts of interest, compensation - ARSSBL and Associates

| Sr. No. | Statement | Answers to the Best of the knowledge and belief of the ARSSBL/ its Associates/ Research Analyst who is preparing this report |
|------------|---|---|
| 1 | ARSSBL/its Associates/ Research Analyst/ his Relative have any financial interest in the subject company? Nature of Interest (if applicable), is given against the company's name?. | NO |
| 2 | ARSSBL/its Associates/ Research Analyst/ his Relative have actual/beneficial ownership of one per cent or more securities of the subject company, at the end of the month immediately preceding the date of publication of the research report or date of the public appearance?. | NO |
| 3 | ARSSBL/its Associates/ Research Analyst/ his Relative have any other material conflict of interest at the time of publication of the research report or at the time of public appearance?. | NO |
| 4 | ARSSBL/its Associates/ Research Analyst/ his Relative have received any compensation from the subject company in the past twelve months. | NO |
| 5 | ARSSBL/its Associates/ Research Analyst/ his Relative have managed or co-managed public offering of securities for the subject company in the past twelve months. | NO |
| 6 | ARSSBL/its Associates/ Research Analyst/ his Relative have received any compensation for investment banking or merchant banking or brokerage services from the subject company in the past twelve months. | NO |
| 7 | ARSSBL/its Associates/ Research Analyst/ his Relative have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company in the past twelve months. | NO |
| 8 | ARSSBL/its Associates/ Research Analyst/ his Relative have received any compensation or other benefits from the subject company or third party in connection with the research report. | NO |
| 9 | ARSSBL/its Associates/ Research Analyst/ his Relative have served as an officer, director or employee of the subject company. | NO |
| 10 | ARSSBL/its Associates/ Research Analyst/ his Relative has been engaged in market making activity for the subject company. | NO |